

Selecting Technology Levels Using Inspire Software Counseling Tools: Lifestyle Solutions Questionnaire

Help patients set goals for amplification using the Lifestyle Solutions Questionnaire.

- 1) The questionnaire includes ten items describing unique listening environments. They range from very calm (reading a book) to vibrant (parties/ social gatherings) lifestyles. Patients rate their desire to participate in each listening environment by selecting one of four choices: 1) **Rarely/Never**, 2) **Occasionally**, 3) **Often**, or 4) **Very Often**. Hovering over each of the pictures provides a more detailed description of the particular environment.
- 2) Once the patient selects a response for each of the environments, click either the **Show Recommendations** or **Show All** button. Regardless of which button is selected, the next screen will require a selection of **Focus** or **Mobility**. All available products will be shown for the selected series. If **Show Recommendations** was selected instead of **Show All**, the most appropriate products will be highlighted.



Lifestyle Solutions Questionnaire



Browse Recommendations by Product Family Screen that appears after exiting Lifestyle Solutions Questionnaire



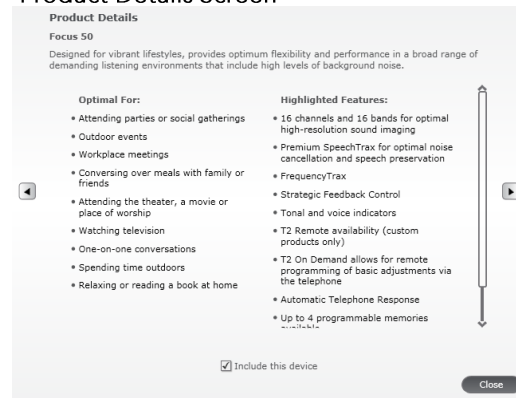
Show Recommendations Screen with Preferred Technologies Selected

Selection of Hearing Instrument Style and Technology Level

This is where everything ties together for the patient, culminating in their acceptance of the hearing solution recommendation.

- 1) The key to making a technology recommendation is to translate hearing aid features into patient benefits. Concentrate on the communication areas that were identified as important during the Lifestyle Solutions Questionnaire. Clicking **More** on one of the product summary boxes will display a **Product Details** screen.

Product Details Screen



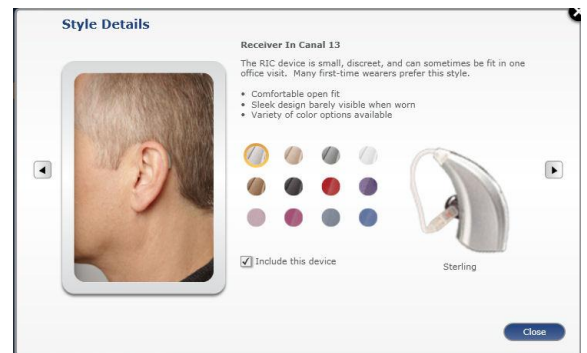
Sample Dialogue: "Mr. Patient, based on your hearing evaluation, and what you have told me here today about your goals for communication...These two technology levels will help you. Let me explain the different levels of help they will provide..."

"These 2 technologies have the features to help you most in the areas you indicated as important for communication. The different features are shown here (place mouse cursor over product name to display features) and you can see the listening areas they are best suited for here. Both of these devices will work for you, but my #1 recommendation is the Focus 110. The Focus110 has additional features to optimize the help it provides in noisier, more difficult listening areas, such as the parties and social gatherings you said you really miss attending and have stopped going to because of how frustrated you've become with your inability to communicate effectively with others at these events."

- 2) From the **Products** screen, click on **Show Styles** to display the different hearing instrument styles. The **Styles** screen will display the available styles. To select a particular style to include on the **Summary** screen, click the style picture. A checkmark will appear in the space next to the picture. Clicking each style will also check the style and display the **Style Details** screen. The style will be shown in an ear. Available colors will also be displayed.



Show Styles Screen



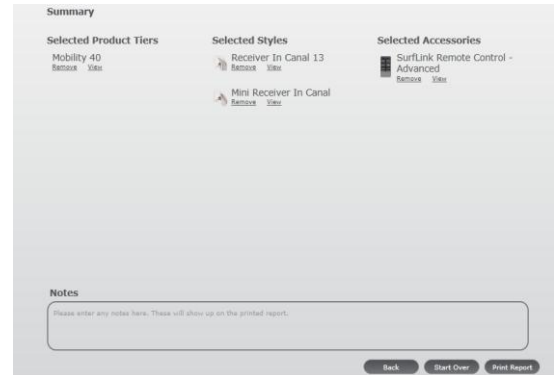
Style Details Screen

NOTE: Base selection of style on the patient’s hearing loss, ear anatomy, dexterity level, and personal preference. Take ear impressions prior to selecting the style to determine if the patient is a candidate for the IIC device.

Sample Dialogue: “Mr. Patient, based on your hearing loss and ear anatomy, either the IIC or RIC style will work well for you...Which would you prefer?”

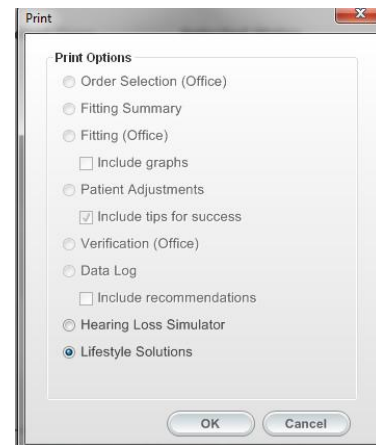
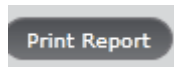
Lifestyle Solutions: Summary and Report

Recommended technology levels, styles and features will be listed on the **Summary** screen. The page also includes a **Notes** section that can be customized for each patient and will be displayed on the printed report. The provided information can also be printed through **Lifestyle Solutions** by clicking on the **Print Report** button on the **Summary** screen and then selecting **Lifestyles Solutions** in the Print Options box that appears.



Summary Screen

Printed reports can be customized through the **Preferences** menu in Inspire. For example, certain products can be excluded from the Lifestyle Solutions options, by unchecking them in the **Preferences** menu. By default, all products will be considered in the **Product Recommendations**.



Print Options Box for Printing Lifestyle Solutions Report